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# BUILDING HIGH-PERFORMANCE TEAMS ACROSS AI INFRASTRUCTURE, NEOCLOUD AND DATA CENTRES

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# About Us

asobbi help AI and cloud businesses hire faster in one of the most competitive talent markets in the world, securing high-performing technical and commercial talent.

# Challenges In The Market

Hiring within AI infrastructure and cloud markets has become increasingly complex.

Rapid innovation, evolving technologies, and a highly competitive talent landscape mean that traditional recruitment approaches often fall short.

Accessing the right talent, particularly individuals not actively seeking new opportunities, requires a more targeted, insight-led approach.

# How We Help

We provide tailored recruitment solutions designed to meet the unique needs of both clients and candidates, ensuring the perfect match between exceptional talent and outstanding opportunities.

LEARN MORE



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# PARTNERING WITH ASOBBI MEANS MORE THAN HIRING

## IT'S A TARGETED, INSIGHT-LED APPROACH TO BUILDING HIGH-PERFORMING TEAMS

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# Core Markets

AI Infrastructure

Neocloud

Data Centres

HPC

GPU

Cloud Managed Services



# WHY WORK WITH ASOBBI

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## Search Led, Not Volume Led

We focus on targeted headhunting to engage the right talent, not just the available talent

## Specialist Market Expertise

Deep industry knowledge, with access to talent and competitor mapping and insights

## Access To Global Talent

Strong international reach supported by local market insight and networks

## Tailored To Meet Your Needs

asobbi Solutions is shaped around your business requirements

## Structured, High Impact Delivery

A clear, proactive approach designed to deliver quality, with speed and consistency

## Commerically Aligned

We understand how hiring decisions impact growth, revenue and market positioning

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# OUR EXPERIENCE SPANS ORGANISATIONS FROM STARTUPS TO GLOBAL AI INFRASTRUCTURE LEADERS

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Atlas Cloud
ArgentumAI
CORVEX
dapple
DATA ONE SUSTAINABLE DATACENTER
ERA4
GLOBAL AI
GreenScale
Highrise
ionstream
IREN
KAO DATA
LEFDAL MINE DATA CENTERS
NEBIUS
N3XGEN CLOUD
NSCALE
RAFAY
verda

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# BENEFITS OF WORKING WITH US

- **Access to Exceptional Talent**
- **Delivery Against Hiring Timelines**
- **Full End-to-End Management and Seamless Hiring Process**
- **Faster Access to Hard-to-Reach Candidates**
- **Confidential Search Process**
- **Reduced Hiring Risk**
- **Speed, Consistency and Quality Hiring**
- **Reduced Recruitment Administration**
- **Positive Candidate Experience and Brand Presence in the Market**
- **Long-Term Business Impact**

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# asobbi Recent Hires

## Executive Layer

Chief Financial Officer
Chief Revenue Officer
Chief Technology Officer
VP of Infrastructure
VP of Technology
Head of HPC

## Technical Infratructure Layer

Mechanical / Electrical Engineers
Data Centre Technicians
HPC Engineers
Kubernetes Engineers
Systems Engineers
Solutions Architects
Project Managers
Technical Project Managers

## Commercial Layer

Sales Engineers
Sales Specialists
Account Directors
AEs / BDMs
Head of Marketing
Social Media Marketing Manager
Events Marketing Manager

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# asobbi Solutions

asobbi Solutions are built around a consultative, partnership-led approach.

We work closely with our clients to understand their technical, commercial, and cultural requirements, tailoring each search to the realities of their business and the wider market.

This ensures every assignment is focused, aligned, and designed to secure talent that delivers long-term impact.

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# asobbi Candidate Experience

We work closely with every candidate throughout the recruitment process, providing interview preparation, guidance, and ongoing support to ensure they fully understand the opportunity, business, and hiring process. This allows us to effectively communicate your vision, culture, and value proposition to the market.

Following each interview stage, we gather detailed feedback and insights that can be shared with the hiring team, helping to improve engagement and maintain momentum. The result is a stronger candidate experience, enhanced employer brand, and improved hiring outcomes.

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# asobbi Solutions - What you can expect

- Dedicated Project Team
- Campaign Planning and Delivery
- Job Advertising and Proactive Search
- Talent Pooling and Development
- Data Insights and Candidate Mapping
- Candidate Screening and Assessment
- Interview and Offer Management
- Onboarding Support

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# asobbi Solutions

1

## asobbi Engaged

Embedded hiring partner for scaling teams

2

## asobbi Campaign

High-impact hiring for multiple roles, fast

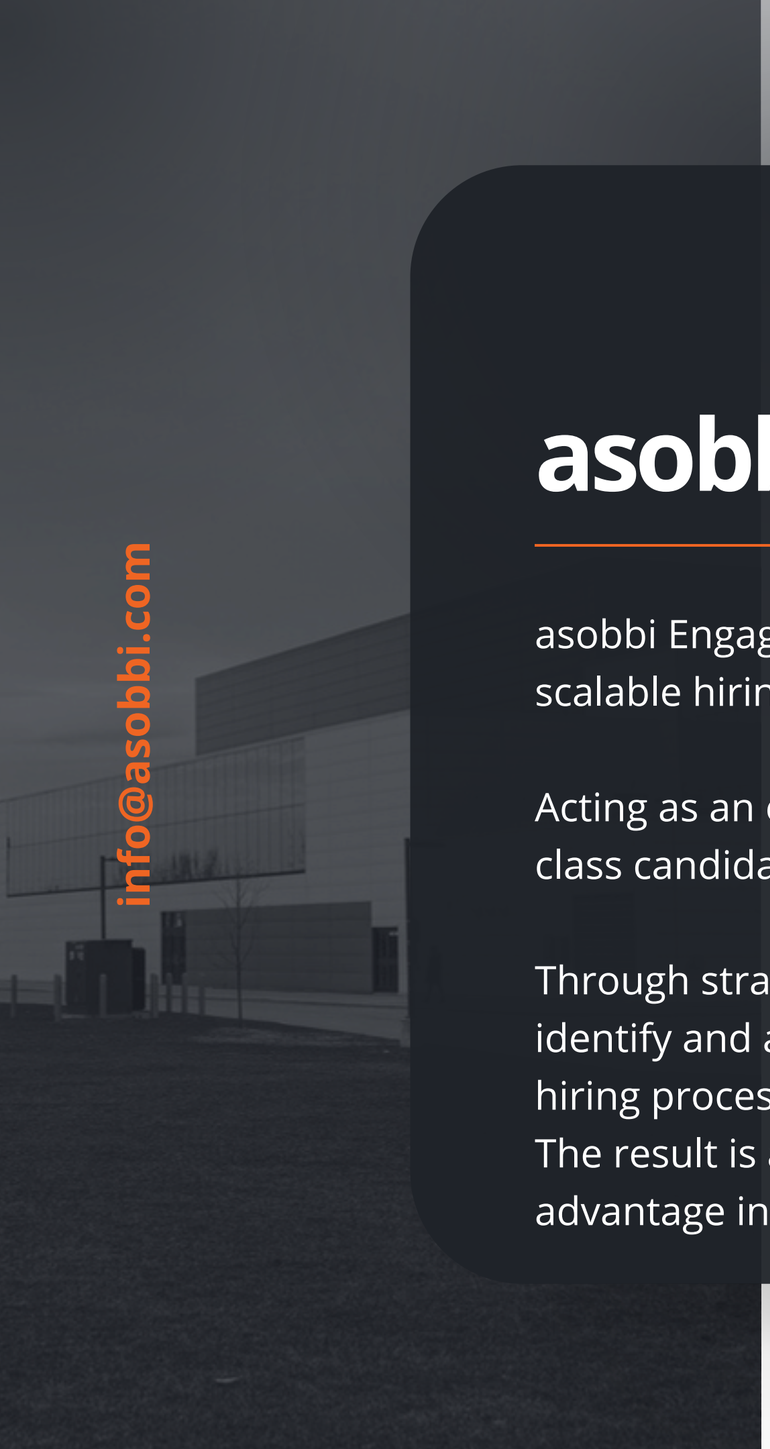
3

## asobbi Search

Market mapping & talent insights before hiring

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# asobbi Engaged

asobbi Engaged is an embedded talent solution designed for businesses that need a scalable hiring function without the cost and complexity of building one internally.

Acting as an extension of your business, we represent your brand directly, delivering a first-class candidate experience and strengthening your market brand and presence.

Through strategic headhunting, market expertise and proactive talent engagement, we identify and attract the talent your business needs to scale whilst managing the entire hiring process for you.
The result is a more efficient hiring process, stronger employer branding, and a competitive advantage in attracting the talent your business needs to grow.

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# asobbi Campaign

asobbi Campaign is our project recruitment solution, designed to support hiring initiatives requiring multiple hires within a defined timeframe. Ideal for growth projects, new market launches, team build-outs, or business transformation programmes.

Working closely with your hiring team, we create and deliver a targeted recruitment campaign, attracting, assessing, and securing the talent needed to achieve your hiring objectives without compromising on quality.

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# asobbi Search

asobbi Search is our executive search solution for business-critical leadership and specialist hires. We partner with your organisation to identify, engage, and secure exceptional talent that drives growth, transformation, and long-term success.

By understanding your business, objectives, and culture, we build a targeted search strategy to engage high-calibre candidates, including those not actively looking for new opportunities. Through rigorous screening and assessment, we deliver a carefully selected shortlist of the very best talent.

HUMANS IN AI

# Humans In AI - Podcast

**FIVE**
**SEASONS**

**40+**
**GUESTS**

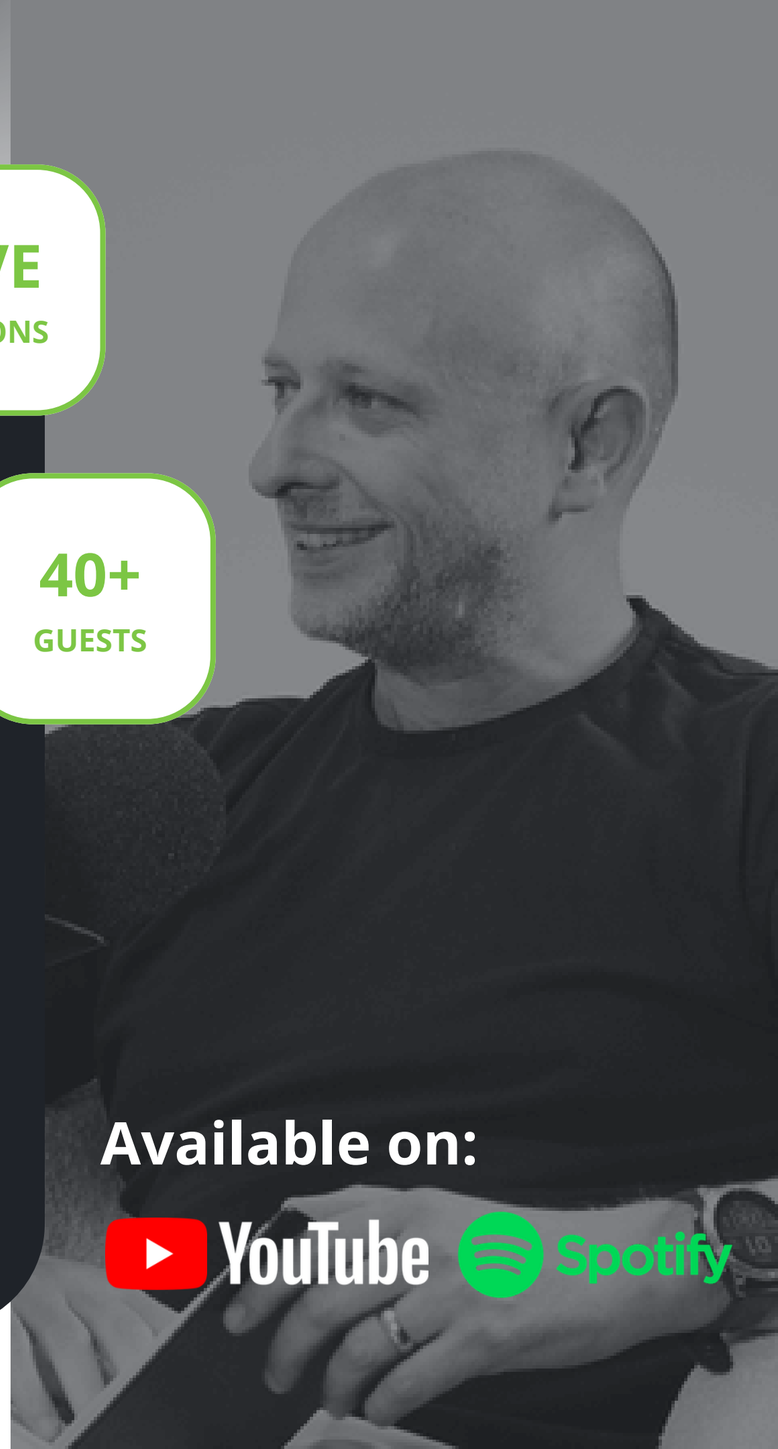
Humans in AI is *the* podcast exploring the people and ideas shaping AI Infrastructure, hosted by asobbi Founder and Managing Director, Nick Asbridge.

Each episode explores ideas, trends and challenges shaping AI Infrastructure, Neocloud and Data Centres, giving listeners an insider's perspective on one of the world's fastest-moving industries.

With an inspiring mix of C-Level executives and founders from the AI, HPC and Data Centre world, listeners get a unique glimpse into the culture and inner workings of their businesses.

Now entering Series 6, Humans in AI has featured guests including Jerry Tang (CEO, Atlas Cloud), Aaron Ginn (CEO, Hydra Host), Karl Havard (COO, Nscale/Era4), Seth Demsey (CEO, Corvex) and Shane Zide (VP Sales, Nebius), helping to connect and amplify the voices driving innovation across the ecosystem.

Atlas Cloud HYDRA NSCALE CORVEX NEBIUS



**Available on:**

YouTube Spotify

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# THANK YOU!

**Let’s continue the conversation**

If you’d like to discuss your hiring plans or further information on any of our solutions, please get in touch.

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